

SME PATHWAY

Quote and bind Small and Medium Enterprise business the easy way

Say goodbye to paperwork and cumbersome processes, and say hello to a simpler way of doing business. An important part of the Vyne™ Commercial offering, SME Pathway lets you quote and bind new policies for small and medium enterprise clients directly and instantly.

Streamlined workflow and improved navigation are built right in:



A modern flow — you'll be able to quote multiple coverage options within one quote and update errors without re-starting the process



Easy selling features — tailored upsell options and pricing will appear based on the coverage requested, and coverages can be added or changed from the quote summary screen



Speed and clarity — reduce quote “clicks” and duplicate entries thanks to fewer qualifying questions than before, defaulted coverage selections, and auto-populated data. You also won't need to enter additional interest details until the binding stage (we only require the number of additional interests to provide a quote)



A seamless experience — embedded referral functionality allows for underwriting judgment to be applied, keeping more quotes resolvable within the tool. In most cases, decline messages appear before you enter all the risk details, so you'll know early in the process if an operation doesn't qualify



Quick-access documents — quote summaries and related documents will be available in PDF form and can be emailed directly from SME Pathway to your inbox with the click of a button



Binding authority — you'll be able to bind policies in just minutes at the price quoted and get your binder documents in real time, with no additional underwriting support required in most cases



Ready to get started?

Visit [Broker Extranet](#) or talk to your business development representative today.