

SME PATHWAY

Quote and bind small business the easy way

Say goodbye to paperwork and cumbersome processes, and say hello to a simpler way of doing business. SME Pathway lets you provide premium estimates and quote and bind new policies for small-business clients directly and instantly.

Streamlined workflow and improved navigation are built right in:



Premium estimates in minutes — provide eligibility confirmation, premium estimates, and coverage summaries in a few minutes with our Fast Path option



Deviation authority — adjust quoted premiums to offer up to 10% savings with no underwriter involvement to enhance customer relationships and maintain competitive pricing



Speed and clarity — reduce quote “clicks” and duplicate entries with defaulted coverage selections, auto-populated data, and no additional interest details until the binding stage (we only require the number of additional interests to provide a quote)



Quick-access documents — quote summaries and related documents are available in PDF form and can be emailed directly from SME Pathway to your inbox with the click of a button



A seamless experience — embedded referral functionality allows for underwriting judgment to be applied, keeping more quotes resolvable within the tool



Binding authority — bind policies in just minutes at the price quoted and get your binder documents in real time, with no additional underwriting support required in most cases



Easy selling features — tailored upsell options and pricing will appear based on the coverage requested, and coverages can be added or changed from the quote summary screen



Ready to get started?

Visit [Broker Extranet](#) or talk to your business development representative today.